

# Arizona Food Marketing Alliance Retail Membership Dues Information & Calculation

## Dues Schedule

Entitles your company to all AFMA member benefits. See [www.afmaaz.org](http://www.afmaaz.org) for details.

Column 1	Column 2	Column 3
Sales	Fixed Fee	Variable Fee
Up to \$1, 999,999	\$93.75	None
\$2,000,000 to \$4,999,999	\$187.50	None
\$5,000,000 to \$9,999,999	\$262.50	None
\$10,000,000 to \$49,999,999	\$412.50 plus	\$40 for each full million over \$10,000,000
\$50,000,000 to \$149,999,999	\$2,300.00 plus	\$30 for each full million over \$50,000,000
\$150,000,000 to \$499,999,999	\$5,500.00 plus	\$20 for each full million over \$150,000,000
\$500,000,000 to \$1,499,999,999	\$9900.00 plus	\$10 for each full million over \$500,000,000
\$1,500,000,000 to \$2,499,999,999	\$18000.00 plus	\$10 for each full million over \$1,500,000,000
Maximum	\$18,750	

## Calculating Your Dues Investment

### A. Company Sales

Enter your company gross sales for all locations (excluding gasoline) in the state of Arizona for your most recently completed fiscal year.

(A) \_\_\_\_\_

### B. Fixed Fee

Check column 2 of the dues schedule to determine the fixed fee based on your gross sales (line A).

(B) \_\_\_\_\_

### C. Variable Fee

If your sales volume (line A) exceeded \$9,999,999, then calculate the variable fee from column 3 of the dues schedule based on your total gross sales (line A).

(C) \_\_\_\_\_

### D. Total Annual Dues

Add fixed fee (line B) and variable fee (line C) for TOTAL ANNUAL DUES.

(D) \_\_\_\_\_

## Dues Calculation Information

Retail membership dues are based on your total company gross sales for all locations (excluding gasoline) in the state of Arizona from the most recently completed fiscal year. Include the sales of any food store or wholesaler operation in which you hold more than a 50% interest. Holding companies should not include the sales of subsidiaries or associated companies that have separate dues-paying AFMA memberships.

Sales figures should include sales of all food stores, including combination food/drug stores, conventional supermarkets, convenience stores, smaller food stores, super centers, club stores and food stores with expanded lines of general merchandise.

## Payment Information

Mail the "Confirmation" section below with check payable to Arizona Food Marketing Alliance, 120 E. Pierce Street, Phoenix, AZ 85004. *We do accept credit card payments!*

**It is not necessary to include the "Calculating Your Dues Investment" section.**

Total Dues Payment (line D from dues calculation) \$ \_\_\_\_\_

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## Confirmation:

**The following information will be used for your listing in the *Arizona Food Industry Database*. The contact name given should be the representative you wish to be listed in this public directory. Please fill out the form completely to ensure your listing is correct at time of print.**

Company Name: \_\_\_\_\_ Date: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Contact Person: \_\_\_\_\_ Authorized Signature: \_\_\_\_\_

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**By signing the form above, I confirm that this dues calculation is an accurate statement of our most recent fiscal year.**

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If you have questions about your dues calculations, please contact AFMA at 602-252-9761, by fax at 602-252-9021 or via email at [droth@afmaaz.org](mailto:droth@afmaaz.org).

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Legislation. Regulation.  
Education.**